



Quality Has A Name. SM

COBE DEVELOPMENT FACT SHEET

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BACKGROUND:

COBE Development specializes in the development of commercial office properties in the Phoenix-Mesa metro area. An emerging leader, COBE's attention to quality of location, design, materials, and customer service distinguishes them from their competition. The company is centrally located in Mesa and serves a wide-range of professional services industries in the Phoenix-Mesa metro area. COBE was founded in 2005 by Steven Beck and David Collins.

PURPOSE:

COBE's commitment is to provide the highest degree of excellence in every aspect of the business, from the location of offices to the quality of design and materials. Most important among these elements is COBE's commitment to building a quality relationship with each customer.

COBE CORE VALUES:

COBE Development strives to deliver value, quality, service, and ownership to its clients.

Value

COBE Development understands that any smart investment begins with a fair price that is beneficial for both the buyer and the seller. COBE feels true value is obtained when the buyer and seller feel like they have both won. And at COBE, value extends beyond price to high-quality building and construction.

Quality

At COBE, quality is defined as a combination of location, design, and relationship. A quality location is centered in a growing community with strong demographics, highly visible street frontage on major arterials, and close proximity to freeways. Exceptional architecture, design, and superior materials all form the make up of a quality building. We strive to build a strong, meaningful relationship with our clients.

Service

COBE's customer service during the development process includes many details other developers leave out. COBE knows their clients have a business to run, so they take care of details like setting up appointments at banks, connecting clients with contractors, and leveraging relationships with architects. COBE is committed to building quality relationships with each person they work with – especially with each buyer.

Ownership

COBE offers ownership because it helps customers build successful businesses and maintain strong investments. Building ownership provides COBE clients with an asset that will appreciate over time. To make the ownership process easier, COBE introduces prospective buyers to preferred lenders, who can provide 90 to 100 percent of the financing and facilitate a seamless purchasing experience.

CLIENTS:

COBE Development serves a wide-range of industries including medical and dental practices, as well as mortgage, title, accounting, legal and real estate professionals.