

Creating Valuable Relationships with each of our clients is paramount.

“The relationship I have developed with the COBE team has been an added benefit of my purchase decision. I talked to a couple of other developers and never felt as comfortable as I do with the people at COBE.” –**Jacque Riggs, Allstate Insurance**

“I didn’t know anyone on the COBE team before I started working with them on this project. However, I can honestly say that they have earned my sincere respect and trust by their professionalism and attention to my needs. I have nothing but positive things to say about COBE; especially in this department. I wouldn’t hesitate to refer someone to COBE because of their commitment to superior customer service.” – **Jake Taylor, Primary Residential Mortgage Inc. www.MyCityLender.com**

“I have a very good relationship with the COBE team and the people there are friendly. During this busy process, COBE arranged all of my meetings with lenders and architects, which I found extremely helpful.” -**Dr. L. Andrew Shumway, Shumway Dental Care**

We are only interested in locations that enhance our buyer’s success.

“The COBE team understands that in the world of commercial real estate not only is customer service paramount but that location is key. For this reason Guaranty Title will be opening new offices in two COBE projects that are both situated in dynamic and high growth areas – Carmel Professional Plaza and Camelback 101 Professional Plaza. We are excited about these locations and thrilled to know that we will be surrounded by other professionals that will also benefit our business.” -**Rex Caldwell, President – [Guaranty Title Agency](#)**

“I chose the Carmel Professional Plaza because I realized it is a prime location. It is a gateway area because of the demographics and new housing. And with the Chandler Airpark going in it is a potentially booming area. We are doing well at our 2 other locations but I think this one will do better than either of them. I think we’ll be able to capitalize on the demand of the area. We are going to flourish here.” – **Dr. Jeff Sawyer, East Valley Urgent Care**

Quality Has A Name.™

“I was originally in escrow with one of the big office developers when I became aware of COBE Development. The other developer never contacted me, where COBE arranged all of the meetings with lenders and architects. They have always been available and very easy to work with. They don’t have the reputation yet that some of the developers have, however I was treated much better than any other developer.” -**Dr. L. Andrew Shumway, Shumway Dental Care**

“At Guaranty Title, customer service is priority #1. It’s great to know that COBE Development also operates in this same fashion. COBE knows that their clients have businesses to run instead of dealing with the minute details of development, so they ensure that their clients will be assisted during every step from purchase to build out,

thereby allowing the client to focus on the success of their own business.” -**Rex Caldwell, President** – [Guaranty Title Agency](#)

“COBE Development has provided consistent, open and honest communication with both me and my clients throughout the transaction. They continue to do everything to insure my clients are completely satisfied and that every step in the process is easy to understand. With a great product and high quality service, COBE Development has a winning combination. I will definitely bring future buyers to COBE Development projects.”

-**Bob Winegar, Associate Broker** – [Finlinson Properties](#) www.bobwinegar.com

Your Success is our Business.

“When I was looking to expand my practice, I actually had money down with someone else. This is my first time working with COBE Development and out of the 3 buildings I have bought, getting in at the Carmél Professional Plaza has been the easiest one by far. You guys have made it really easy, it’s great.” – **Dr. Jeff Sawyer, East Valley Urgent Care**

“I have always been made to feel that my business success in my new location is as important to COBE as making the sale. I would refer anyone to COBE Development because I have enjoyed the process of becoming an Owner.” –**Jacque Riggs, Allstate Insurance**

Take Control of your Financial Future

“COBE was very diligent in assisting me with meeting my initial financing needs. I was referred to several competitive lending institutions, allowing me to find the plan most appropriate for my specific needs. They were fair negotiators, and they have made it a priority that I feel comfortable with my decisions.” – **Jake Taylor, Primary Residential Mortgage Inc.** www.MyCityLender.com

“I would never rent again. There is just no way, you own the building. There is a total benefit to owning including all kinds of tax benefits. My payment, even when I’m all built out, will be way less than what a lease would be. People that can afford to pay the down payment should do it right away.” – **Dr. Jeff Sawyer, East Valley Urgent Care**